

Eligibility and Demonstrated Experience

La Motte Telephone Company, Inc.

La Motte Telephone Company, Inc. ("La Motte") has been in the communications business since 1953. La Motte provides service to the exchanges of La Motte and Andrew in northeast Iowa just south of Dubuque in Jackson and Dubuque counties. La Motte finished a complete fiber to the home ("FTTH") build out in both the La Motte and Andrew exchanges as well as a fiber build out to residents in unserved and underserved areas outside of the exchanges.

La Motte is a stockholder company with a 6-member board of directors. The board president, Lynn Sanders, has served La Motte for 25 years. Lynn orchestrated the purchase of Andrew Telephone Company by La Motte, and he assisted in obtaining financing from local banks for the start of the FTTH build out and from the USDA Rural Utilities Service, Telecommunications Division. The other board members have been on the board of directors for over 5 years.

The general manager, JoAnne Gregorich, has been with La Motte Telephone Company for 25 years. JoAnne oversaw the purchase of Andrew Telephone Company and obtained financing from USDA Rural Utilities Services, Telecommunications Division. JoAnne successfully applied for a BIP grant to build a wireless network in the Springbrook, Iowa area. She also applied for and was granted NOFA 3 Cares Funding for FTTH build outs to underserved areas along Bellevue Cascade Road and along 216th Street in Jackson County, Iowa. La Motte successfully completed both awards within the required timeline and budget, and met or exceeded the number of residents taking service.

The plant manager, Rod Engler, has been with La Motte for 19 years. Rod supervised contractors and managed the construction of the FTTH build outs. In addition, Rod and his team spliced the fiber and connected every customer to the new fiber technology.

La Motte has plowed over 190 miles of main line cable in both exchanges and has plowed fiber drops to 1,000 homes in the La Motte and Andrew telephone exchanges.

La Motte currently provides symmetrical broadband speeds from 100 Mbps to 1 Gig to connected subscribers.